

Women Prove Worth Selling "Smokes"

Women Are Success As Cigar Clerks to Replace Men at War

C. R. Sherlock Says Experiment Will Result in Permanent Change of Policy

Special Course Given

Training School Prepares for Handling of Men Who Are Buying "Smokes"

The woman cigar clerk, introduced as a wartime necessity, will remain as a permanent fixture.

C. R. Sherlock, vice-president of the United Cigar Stores Company, in a statement yesterday announced that after three months of thorough trial the fitness of women on the sales force of cigar stores has been fully demonstrated. They will be employed on the same basis, with the same salary and opportunities for advancement as men, he said.

Only after enlistments and induction into the army and navy had threatened seriously to handicap the company's business was the expedient of substituting women adopted, said Mr. Sherlock.

They made good from the start, filling positions in the quieter stores at first, but later handling the steady streams of customers which surge through the busiest.

Only women with first-class recommendations are considered for the places. Mr. Sherlock declared. Those accepted are given from two to four weeks' training in an especially established school. After the course they spend a few weeks gaining practical experience, and return to the school later for final instruction.

The progress of some of the women, many of whom are well educated, had been surprisingly rapid. Several appointments of women to positions as sales managers in charge of more or less important stores have been made.

Preference is given to applicants who relatives in the military service. Coincidence has placed some of the new clerks in stores where their husbands or sweethearts were employed before joining the colors.

According to the women clerks, the men have accepted them with cordial civility.

Princess Takes Ride On German Submarine

The Berlin Newspapers Criticize "Future Empress" for Risking Her Life

AMSTERDAM, Aug. 17.—The Crown Princess of Germany, accompanied by the Grand Duke of Mecklenburg and the Princess of Brunswick, has made a submarine trip to Helgoland, according to German newspapers, which add that she did not secure the consent of the Emperor or the Crown Prince before leaving. This was the first submarine trip the Crown Princess ever took, and the newspapers of Berlin observe that it was all very well to make the venture once, but that the future Empress should not risk her life in "such experiments."

The German Crown Princess was formerly the Duchess Cecilia of Mecklenburg-Schwerin. The Grand Duke of Mecklenburg is her brother. The Princess of Brunswick referred to in the above dispatch is probably Princess Alexandra, who was married to the Grand Duke of Mecklenburg in 1904.

Miss Pickslay Engaged

Mr. and Mrs. Joseph Darling Pickslay, of 205 West Eighty-ninth Street, announced the engagement of their daughter, Miss Alice Clifford Pickslay, to Ensign Edmund Blane Glenn, U. S. N., only son of Mr. and Mrs. Edmund Jefferson Glenn, of New Orleans, La.

Tram Conductorettes Of London Strike

LONDON, Aug. 17.—Many tramway lines in London and the surrounding districts were taken by surprise this morning when the women streetcar conductors refused to take out their cars until they had been granted a five shilling a week bonus, which had been given to the men but not to the women. The women obtained the active support of the men conductors and drivers, who struck in sympathy.

Official sanction has not been given the strike by the unions, which have been working for a settlement, and have already entered into negotiations with the company. As a result of the tie-up, many munition workers were unable to reach their places of employment.

Women to Teach America's Ideals To Other Aliens

Y. W. C. A. Workers Have First Convention to Show Results of Campaign

Two hundred women of foreign birth who are members of the International Institute of the Young Women's Christian Association yesterday held the first conference of foreign-born women which the Y. W. C. A. has ever sponsored.

There were present among the delegates thirty-five women, representing fourteen nationalities, who are the first to have completed a training course in the International Institute. These women will take up work at once among their own people. Some will be stationed in the city to form girls' clubs, to help in English classes and do other local work. Others will be sent to cantonments at the request of the government, to act as interpreters in the hostess houses. Still others will find tasks as interpreters in the munition factories.

The International Institute has for seven years, under the direction of Mrs. Edith Branner, prepared women for work among the foreign element in various localities. Since the war there has been such a demand from the government for trained workers that the two weeks' course was formed. At the same time twenty-five American executive secretaries were trained in an emergency course.

The thirty-five women ranged in age from twenty-three to forty years. Among them are Armenians, Syrians, Italians, Albanians, Rumanians, Magyars, Slovaks, Poles, Russians, Scandinavians, Bulgarians, Czechs and Serbians. Another course in the same work will be given in October at the Young Women's Christian Association.

Wilson Greets Loyal Churches

Acknowledges Receipt of Pledge From Thirty-nine Denominations

President Wilson has acknowledged receipt of resolutions of loyalty and confidence adopted by churches representing thirty-nine denominations in all parts of the United States. It was announced yesterday by the Federal Council of the Churches of Christ in America and the General War-time Commission of the Churches.

The resolutions were adopted last Memorial Day when all worshippers united in prayers for the success of the Allied arms. The President, impressed by the "interesting and inspiring messages" written by Dr. Robert E. Sner, chairman of the War-time Commission, that he regretted his inability to reply personally to all of them.

Women to Begin Canvass for Men's Police Reserve Fund

The Women's Emergency Committee of the Police Reserve has issued a call for volunteers to collect money for the men's police reserve fund. The canvass will begin on Tuesday, August 20, and will last ten days. Hundreds of workers are wanted for department store booths from 9 a. m. to 1 p. m.; for theatres in the evening, and for hotels at lunch and dinner.

Miss Ruth Salton, 29 East Thirty-ninth Street, will receive applications. Mrs. G. R. Pinchot, Mrs. C. C. Ramsey and Miss Grace Parker are on the women's committee of the Reserves.

Ensign to Wed Miss Fitch

Mr. and Mrs. Winchester Fitch, of 21 East Eighty-ninth Street and Greenwich, Conn., announce the engagement of their daughter, Miss Katherine Elizabeth Fitch, to Ensign Elliot Schuyler Phillips, Flying Corps, U. S. N., son of William Hackett Phillips, of New York. Miss Fitch is a sister of Mrs. Horace Leitch Phillips, 3d, who was married last December, and whose husband is in the United States naval service abroad.

De Rohan—Wilson

Mr. and Mrs. Alexander Wilson, of Grand Boulevard and Concourse, The Bronx, announce the marriage of their daughter, Miss Mary Alexandra Wilson, to Captain Frederick Joseph de Rohan, 14th Infantry, U. S. A. The ceremony was performed yesterday at the Wilson home. Captain Rohan and his bride will be at home at Fort Lawton, Seattle, Wash.

Captain McLaughlin to Marry

Mrs. George E. H. Werhan, of South Nyack, N. Y., announces the engagement of her daughter, Miss Beatrice Eno Werhan, to Captain Harry B. McLaughlin, son of Mr. and Mrs. F. McLaughlin, of Albany. Captain McLaughlin is with the 5th Artillery Corps at Camp Wadsworth. The wedding will take place on August 31.

Roosevelt's Grave Decorated

Colonel William Barker, head of the Salvation Army work in France, placed a great wreath of flowers on the grave of Lieutenant Quentin Roosevelt when the ground was recaptured by the French and Americans, according to a cable message which Commander Evan-geline Booth received yesterday. The word of Commander Booth was attached to the wreath.

Women Will Care For Troops Gassed By Huns in France

Hospital Unit Recruited by Suffrage Association Is En Route to Front

More Nurses Needed

Volunteers Who Will Defray Own Expenses Sought for Real War Work

A woman's hospital unit, the first to work exclusively among gas victims, has been recruited during the last two weeks under the direction of the Women's Overseas Hospitals. The first contingent has sailed with Mrs. Raymond Brown, fourth vice-president of the National American Woman Suffrage Association, which is sponsoring the hospital organization.

The new gas unit will support a 300-bed hospital. There is a staff of five physicians. The equipment will include two ambulances, one three-ton truck and one two-ton truck.

"We will serve directly under the French Service de Sante, for when the Women's Overseas Hospitals was organized the United States was not accepting women in its Medical Reserve," Miss Brown said. "We have prepared a 300-bed hospital with American personnel and have a staff of several physicians, but we still need nurses who must be entirely self-supporting. At the end of six months, if they are satisfactory, we shall assume their maintenance. We also need chauffeurs, who must be self-supporting. We figure that \$600 will cover expenses for six months. We can pay only trained women."

These physicians are on the staff of the new unit: Dr. Marie Louise Leach, of New York, a skin specialist; Dr. Adah McMahon, surgeon, of Lafayette, Ind.; Dr. Irene Morse, of Clinton, Mass.; Dr. Elizabeth Bruyn, of Brooklyn; and Dr. Alice Flood, of New York.

The chief mechanic of the unit is to be Miss Anne McNamara, who will drive the three-ton truck and run a stationary steam engine. Children of the Coney Island School, Brooklyn, and members of the Sorosis Women's Club, have given two trucks to the unit.

This is the third unit which the National American Woman Suffrage Association has sent overseas.

Wilson, on Vacation, 'Catches Up' on Sleep

MANCHESTER, Mass., Aug. 17.—President Wilson told friends to-day that he was enjoying the most restful outing in years. Getting away from the intense heat in Washington he found it almost like early autumn, with ideal conditions for golfing. There was a further drop in temperature last night and the President added an hour and a half to his usual sleeping schedule.

Members of the President's party said he was extremely gratified with the attitude of homefolk and visitors, who had let him fall away on the golf links, and who had permitted him to go about like an ordinary citizen as he desired.

President Wilson put in nearly two hours with a secretary during the forenoon and then motored with Mrs. Wilson to Gloucester and other places before proceeding to the summer home of Colonel E. M. House for luncheon. On the way back from Gloucester he stopped to look at the Reef of Norman's Woe, made famous by Longfellow.

It was made known to-day that President Wilson, since his arrival here, had given consideration personally to the plea of the men of the Gloucester fishing fleet, whose industry has been menaced seriously by German submarines. Assurance that protection would be given the fleet so far as possible was received later from Washington, but the fishermen were especially pleased to know that the President had taken time during his outing and amid many cares to read a letter from the Gloucester Board of Trade, presented to him through Colonel House.

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Rabbi Wise Quits Ship Work Proud Owner of Injured Thumb

New York Preacher, His Four Weeks' Vacation Over, Bids Goodbye to "Boys" at Stamford Yard and Gives Pay to Red Cross

(Special Dispatch to The Tribune)

STAMFORD, Conn., Aug. 17.—With the cheers of his fellow workers at the Luders Shipyard ringing in his ears this noon, Dr. Stephen S. Wise, rabbi of the Free Synagogue in New York, held up a bandaged thumb which he had maimed a few hours earlier while handling timber, and, commanding silence, said, with no little emotion:

"Boys, may I not feel, in all the years to come, that you will think of me as your friend? We cannot tell what is going to happen to any of us, so, if ever the occasion should arise and you think you need a friend, won't you come to me and let me feel that you have come to regard 'No. 186' as your friend?"

Dr. Wise had discarded overalls and was in business dress as he made this farewell speech to the workmen with whom, for four weeks of his vacation, he had been toiling as a day laborer. Other demands on his time had made it necessary for him to abandon

the work to-day, and his sixteen-year-old son, James, who is soon to enter Princeton, quit with him.

The workmen had gathered about a platform on which a bandsaw stood, and they interrupted Dr. Wise frequently to applaud him and to laugh when he said something in jest about one of them. He called them "boys" and they called him "Doc." He told them he went to work in the shipyard to be with his son, whom he had advised to spend his vacation there, and also because he wanted to know the workingman and because he hoped others would follow his example and give their vacation time to war work.

The experience had been one of the most illuminating and inspiring in his life, he assured the men.

"I have always respected men who work with their hands," he said. "I respect them more than ever to-day." Dr. Wise's check for the four weeks' labor amounted to \$743.13. Displaying the check, he asked the men to decide whether he should give it to the Red Cross or to a work shop fund. The vote was unanimously for the Red Cross and he handed the check to Mrs. Wise and asked her to forward it to the local chapter of the organization.

Betrothal at Wedding

Usher at Pynchon-Hyde Ceremony Engaged to Bride's Sister

GREENWICH, Conn., Aug. 17.—Miss Mary Hyde, daughter of Mrs. Seymour Hyde, was married to-day to Second Lieutenant Harold Cooper Pynchon, of the 344th Infantry, at Christ Episcopal Church here. After the wedding, at a luncheon at Mrs. Hyde's home, Lt. Pynchon is on detached service at Oak Field Point Park, Mrs. Hyde announced the engagement of her youngest daughter, Miss Hester Hyde, to Second Lieutenant Arthur Hately, of the chemical service of the army, who was an usher at the wedding.

Lieutenant Hately is assigned to the gas school at Camp Upton. His home is in San Francisco. Lieutenant Pynchon is on detached service at Oak Field Point Park, Boston. He is the son of John Pynchon, of Evans-ton, Ill., and a nephew of George M. Pynchon, of New York.

Pays \$7,500 for Painting

Charles P. Taft, a brother of the ex-President, has bought a painting entitled "The Cobbler's Apprentice," by Frank Duveneck, an American artist, according to an announcement in the current number of "The American Art News," paying for it \$7,500, which is said to be a record price.

The picture was painted in Munich in 1887 and was sold originally for \$25 to the American Vice-Consul there. Later the painting turned up in a small art gallery in New York, where it was offered at auction after being exhibited. The price it brought was a considerable advance over what paid by the American Vice-Consul at Munich.

Then it was bought by Josef Stransky, who is said to have paid \$4,500 for it. Now it is owned by Mr. Taft, who bought the painting for Mr. Taft, obtained it from Mr. Stransky. It is on exhibition in Cincinnati with other paintings by Duveneck.

Miss McAlpin Married

SOUTHAMPTON, N. Y., Aug. 17.—Miss Flora B. McAlpin, daughter of Mr. and Mrs. George L. McAlpin, was married to Lieutenant Charles Pierce Barton, Jr., at noon to-day at St. Luke's Episcopal Church, East Hampton. The ceremony was performed by the Rev. Dr. Russell Bourne, rector of the church.

The bride was given away by her father. The only attendant was George L. McAlpin, Jr., brother of the bride, who was best man. The bride wore a gown of white satin, trimmed with old lace. Only members of the two families were present. After a wedding breakfast presented by Mrs. Barton left for an automobile tour.

Obituary

CAPTAIN DAVID C. WOOLSEY
HAVERSTRAW, N. Y., Aug. 17.—Captain David C. Woolsey who has been commander of various Hudson River boats for fifty-two years, died to-day at his home here. He was eighty-two years old and was in command of the steamer, Emmeline, until he became ill a few weeks ago.

Servants Pallbearers for Mrs. Levi P. Morton

POUGHKEEPSIE, Aug. 17.—The funeral of Mrs. Levi P. Morton was held from the Church of the Messiah, at Rhinebeck, this afternoon. The bearers were selected from among the oldest employes of Ellerslie, the country home of the Mortons at Rhine-cliff.

Dean Robbins of the Cathedral of St. John the Divine, on Morningside Heights, New York, cousin of Mrs. Morton, officiated, assisted by the Rev. Cotton Smith of St. John's Church, who was Mr. and Mrs. Morton's pastor when they lived in Washington.

The ushers were Lieutenant Colonel Archibald Rogers, of Hyde Park; R. B. Suckley and Douglas Merritt of Rhinebeck. A male choir from the Cathedral of St. John the Divine sang.

Senator Gallinger, Of New Hampshire, Dies at Age of 81

Succumbs to Arterio-Sclerosis After Illness of Several Months

Was Born in Canada

Prominent in National Politics for Many Years and Was Dean of Senate

FRANKLIN, N. H., Aug. 17.—Senator Jacob H. Gallinger, the oldest member of the United States Senate in service and years, died to-day in a hospital here from arterio-sclerosis. He was eighty-one years of age and had served in the Senate since 1891, when he was first elected to that body as a Republican.

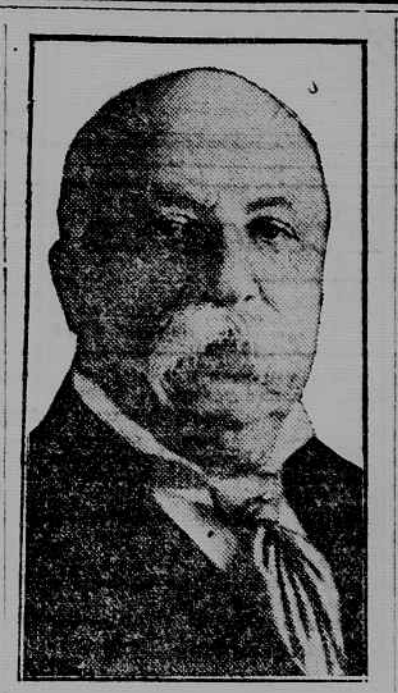
When Senator Gallinger returned from Washington in July to his summer home at Salisbury Heights, near here, he was in poor health. His condition became worse, and a few days ago he was taken to the hospital. Mrs. Ralph Gallinger, widow of the Senator's only son, who was killed in an automobile accident a few years ago, was at his bedside. Senator Gallinger's wife died suddenly in a Washington theatre in 1907. He is survived by a daughter, Mrs. Harry A. Norton, of Winchester, Mass.

Funeral services will be held in the First Baptist Church in Concord at 2 p. m. on Wednesday. The body was taken to Concord to-day.

Was of Dutch Descent

Senator Gallinger's ancestors emigrated from Germany to New York and thence to Canada, where Senator Gallinger was born in 1837 on a farm near Cornwall, Ont. He came to the United States as a young man, worked as a printer and studied medicine, and for twenty-five years practiced as a physician and surgeon. During his years of political life, which began in 1872 with his election to the New Hampshire House of Representatives, he studiously avoided using the title of brigadier general, which was his by virtue of appointment as surgeon general of the state national guard, but he always took pride in the title of "doctor." In 1886 he received the honorary degree of A. M. from Dartmouth College.

Throughout his successive terms in the Senate he took an energetic part in legislation and was a dominant figure



SENATOR JACOB H. GALLINGER

in the councils of the Republican party. Until recently he had been active as minority leader. The return of the United States flag to the high seas and the restoration of the American merchant marine was a project to which he had devoted his efforts for years.

Was Active in Senate

He made a strong fight for an ocean mail subsidy bill, which he originated, and saw it pass the Senate, only to find in the House of Representatives. He was active on committees dealing with finance, appropriations, rules and the government of the District of Columbia. In 1911 he was a nominee for president pro tem of the Senate.

The Senator made a long fight against confirmation of George S. Rublee, of New Hampshire, as a member of the Federal Trade Commission, which eventually resulted in Mr. Rublee leaving the board after serving without confirmation and on recess appointments. During the war Senator Gallinger had stood with the President on national defense measures. He had pending a resolution for a day of prayer for welfare of the American cause in the war.

Senator Gallinger was frequently a New Hampshire delegate to national conventions, and in 1888 made the second speech for Benjamin Harrison for President. He was representative from this state in the 49th and 50th Congresses.

Capital Surprised At News of Death of Senator Gallinger

WASHINGTON, Aug. 17.—News of the death of Senator Gallinger was received with surprise and sorrow to-day at the Capitol. In spite of the Senator's advanced age it had not been

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believed that his condition was critical. Senator Bankhead, acting president pro tem of the Senate, named a committee which with members of the House will attend the funeral.

The ranking Republican in point of service after Senator Gallinger is Senator Lodge, of Massachusetts, and it is generally understood that he will succeed to the minority leadership.

New Hampshire To Elect Two New Senators in November

CONCORD, N. H., Aug. 17.—The death of Senator Jacob H. Gallinger will necessitate the election of two United States Senators from New Hampshire in November.

The term of Henry F. Hollis, Democrat, the junior Senator, will expire next March, and a primary will be held September 3 to determine the Republican and Democrat nominees. Governor Keyes will appoint a Senator to fill Senator Gallinger's seat until the election of a successor for the remainder of his term, which expires in March, 1921.

In both parties there are spirited primary contests. Senator Hollis some time ago announced that he would not seek reelection. The candidates for the Republican nomination are Governor Keyes, former Governor Rolland H. Spaulding, George H. Moses, former Minister to Greece, and Roserena W. Pillsbury, owner of "The Manchester Mirror."

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The speed of this service by no means is a matter of rush but of location, organization and equipment plus experience.

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| Burrows & Archer, 56 N. Moore Street | Magnus Eriksen, 12 Frost St., Brooklyn |
| Roberts Tire Co., Inc. 342 E. 25th St. | Nelson Truck Tire & Wheel Shop 137 Jefferson Ave., Brooklyn |
| J. Mattern & Sons, Inc., 215 W. 53rd Street | J. D. Killian Auto Company, Inc., Tompkinsville, S. I. |
| Standard Solid Tire Service Company 302 West 120th Street | Sanderson & Tait Long Island City |
| The Commercial Car Tire Company 1360 Avenue A | Queens Co. Tire & Repair Company Flushing, Long Island |
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